



EIC | OVERSEAS EVENTS

OFFSHORE TECHNOLOGY CONFERENCE
SCOTLAND PAVILION, 6 - 9 MAY 2019, HOUSTON, USA



Over 65,000 attendees



Attendees from 100+ countries



Over 2,500 exhibitors
from 42 countries

BENEFITS OF PARTICIPATION

- Prime location
- Enhanced promotion
- High level branding
- Support from the EIC and SDI
- GlobalScot networking reception
- 'Meet the Buyer' sessions
- GlobalScot 1:1 meeting programme
- A dedicated project manager
- Appointed UK freight partner and stand designer
- Country overviews / project data presentations
- Company profile in the Scotland group brochure
- Touchdown area with hard-wired internet access
- VIP pavilion tours
- Catered group lounge

SHELL SCHEME COSTS (ex VAT)

INCLUDED IN YOUR STAND

Back and side hard walls
Fascia with company name
Lighting
1 power outlet
1 round table & 3 chairs
1 lockable counter
Wastepaper basket
Literature rack
Stand cleaning
Catered group lounge
Listing in Scotland brochure
Meeting rooms
Scotland group branding
Meet the buyer 1-to-1 sessions
Group presentations
Networking opportunities
Project management

PARTICIPATION COSTS*

£825 per sqm

*SDI discounts available for 1st and 2nd time exhibitors
Contact Murray.Bainbridge@scotent.co.uk for further details

ADDITIONAL COSTS

Corner Charge 15% of space cost (£405/sqm)
Sub exhibitor fee £150 each

EXAMPLE COSTS

9sqm	12sqm Corner
£7,425	£10,629
18sqm	24sqm
£14,850	£19,800

View OTC 2018 Scotland Pavilion footage at <https://youtu.be/aNVMydr7s60>

Space allocation – priority for stand space will be given to companies that are account managed by Scottish Enterprise or Highlands & Islands Enterprise. Any space remaining will be allocated to other Scotland based companies.

To book your stand please return your completed signed application form to Luke.Hanns@the-eic.com





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POD PACKAGE (ex VAT)

INCLUDED

- Dedicated display column
- Company logo on pod
- Plasma screen
- Lockable cupboard
- High stools
- Access to private lounge and Meeting rooms
- Access to networking and Business engagement activities

COST PER COMPANY

£3,000



VISITOR PACKAGE (ex VAT)

INCLUDED

- Listing in Scotland pavilion brochure
- Company logo on pavilion
- Literature on pavilion
- Access to private lounge and Meeting rooms
- Access to networking and Business engagement activities

COST PER COMPANY

£500



“Our first OTC could not have been a better experience for us. New business, new leads, new clients and some old friends.”
Aberdeen Drilling Consultants



“The professionalism, knowledge and effectiveness of the SDI team made our first OTC experience seamless.”
Precision Oiltools



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APPLICATION FORM

Offshore Technology Conference, Houston, Texas, 6 - 9 May 2019

Please return your completed and signed application form to Luke.Hanns@the-eic.com

We wish to participate in the Scotland group and confirm that we accept the Terms and Conditions issued by the EIC and the organisers SPE (available on request). *Compulsory fields must be completed.

Signature:* _____

Name (in caps):* _____ Date:* _____

Exhibitor warrants that the person submitting the Application Form is fully authorised to enter into the Contract on behalf of the Exhibitor

1. COMPANY DETAILS

Company Name:* _____

Address:* _____

Contact Name:* _____ Position:* _____

Email:* _____ Website: _____

Tel (switchboard):* _____ Tel (direct line):* _____

Products/services: _____

Note: if you intend to have sub-exhibitors, please provide similar details for each sub-exhibitor.

2. SPACE RESERVATION (Minimum stand size is 9sqm)

We wish to apply for the following space and shell scheme: _____ sqm

Our preferred stand numbers (in order of preference) are: 1. _____ 2. _____ 3. _____

3. PAYMENT On confirmation of your booth allocation, EIC will invoice for the balance of charges. Payment is due within 30 days of invoice. **All costs and fees below are excluding VAT.** NB Outstanding payments will result in your space being released.

Cost per sqm (£825 per sqm): £ _____

Sub-exhibitor fees (£150 per sub-exhibitor) £ _____

Corner fee (Add 15% of total space cost @ £405/sqm) £ _____

Pod package (£3,000) £ _____

Visitor package (£500) £ _____

Total: £ _____

4. VAT

All charges will be inclusive of VAT when invoiced. A receipted invoice will be forwarded to you as acknowledgement of your payment.

5. TERMS AND CONDITIONS

EIC Terms and conditions for companies participating in exhibitions apply and have precedence in case of conflict. The contract contains some limitations and exclusions of liability in favour of EIC, which are included so that we can keep the costs within reasonable bounds. The availability of the space and shell scheme applied for is not guaranteed. The contract will come into existence on confirmation and acceptance of your booth allocation. Please note also that, in order to present a tidy appearance and give fair prominence to all exhibitors, (1) you may not embellish the identity panels of your stand by using unauthorised graphics etc, and no graphics outside or above the allocated stand space are permitted; and (2) EIC may, at its discretion, require you to reduce the volume or turn off your audio equipment.