



BENEFITS OF PARTICIPATION

Delegates will have the opportunity to attend organised group meetings with key local players, as well as incorporating briefing meetings presented by qualified speakers with in-market experience and the opportunity to meet with local companies. Delegates will also join the networking reception in both markets.

- ✓ 10 -12 pre-arranged meetings with key EPC Contractors and Operators
- ✓ Networking Reception at the British Ambassador's Residence / VIP Venue
- ✓ Meet and network with relevant local companies, partners & agents
- ✓ In Country briefing: local content, business environment & key players in the market
- ✓ Your company profile included in official delegation brochure
- ✓ Insight from EIC sector analysts
- ✓ Support from DIT and British Embassy in both markets
- ✓ Support from EIC's regional office in Houston
- ✓ Support from an experienced EIC Delegation Manager

WHY TRINIDAD & TOBAGO?

Trinidad and Tobago has been involved in the petroleum sector for over one hundred years undertaking considerable oil and gas exploration activity on land and in shallow water with cumulative production totalling over three (3) billion barrels of oil. As the largest oil and natural gas producer in the Caribbean, Trinidad and Tobago's hydrocarbon sector has plentiful opportunities.

BP, Shell, BHP and EOG have committed to investing in excess of US\$10Bn in the market over the next five (5) years. Shell, the major gas producer has approached the Government for extensions to their contracts and licenses cementing their long term future in T&T. The other major gas producers EOG and BHP have committed to exploration and development activities which will maintain production in the medium to long-term.

WHY GUYANA?

In a regional context, the Caribbean has now become the focus of oil and gas companies in their quest for new hydrocarbon resources. On August 30th, ExxonMobil announced the ninth discovery offshore Guyana at the Hammerhead-1 well, adding to the resource base of 4 billion barrels of oil equivalent found since the Liza discovery in 2015. The new tertiary opens the pathway for the emergence of a possible 10 billion barrel plus province, second only in its scale as a new emerging province this century to the Pre-Salt of Brazil. As the country is small, there is a strong need for expertise and experience from UK companies.

DRAFT ITINERARY

Group meetings will be organised with the assistance of DIT Post in both Trinidad & Tobago and in Guyana. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in the market. The final programme will be tailored to suit delegates' requirements as closely as possible.

Once your booking is confirmed you will be asked to complete a Supplementary Data Form with the names of companies and individuals you would like to see included in the programme. It is the intention to organise structured group visits but with time free for delegates to make individual visits and follow-up



"The EIC (in conjunction with DIT) have surpassed themselves in the organisation of trade delegation to Uganda – a memorable and positive experience on many different levels.

Peter George, BWS International Ltd



	EARLY BIRD	REGULAR
EIC MEMBER RATE	£2,050 +VAT	£2,150 +VAT
NON-MEMBER RATE	£2,200 +VAT	£2,300 +VAT

APPLICATION FORM

Trinidad & Tobago and Guyana Trade Delegation – 14-18 January 2019

Please return the completed and signed application form to lucia.durante@the-eic.com

Delegate name: _____ Job title: _____

UK Company name: _____ Company reg no: _____

UK Address: _____

Direct line: _____ Switchboard: _____

Mobile: _____ Email: _____

Application forms without UK registered company details will not be accepted.

- a) I wish to participate in the delegation and will pay the total cost as shown below.
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.

	Early Bird	Regular
EIC Member	£2,050 + VAT	£2,150+ VAT
Non-Member	£2,200 + VAT	£2,300 + VAT

- Please send an invoice to the above contact
- I will send a cheque made payable to 'Energy Industries Council' covering the appropriate cost above.
(Alternatively, you can pay by bank transfer: Nat West plc – Sterling Account: 05501288; Sort Code: 60-15-33)
- I wish to pay via credit card:

Card number: _____

Start date: _____

Expiry date: _____

Name on card: _____

Signature: _____

- d) Is your business a "potential or developing exporter"? Yes No
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business "new to market" (not exported to this market in the last 12 months)? Yes No

Signature: _____

Name (in caps): _____ Date: _____

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in the application or otherwise having our written consent may result in your exclusion from the delegation without any right to a refund

PLEASE DO NOT BOOK ANY TRAVEL OR ACCOMODATION UNTIL THE DELEGATION IS CONFIRMED

In partnership with:

