

OIL AND GAS ASIA

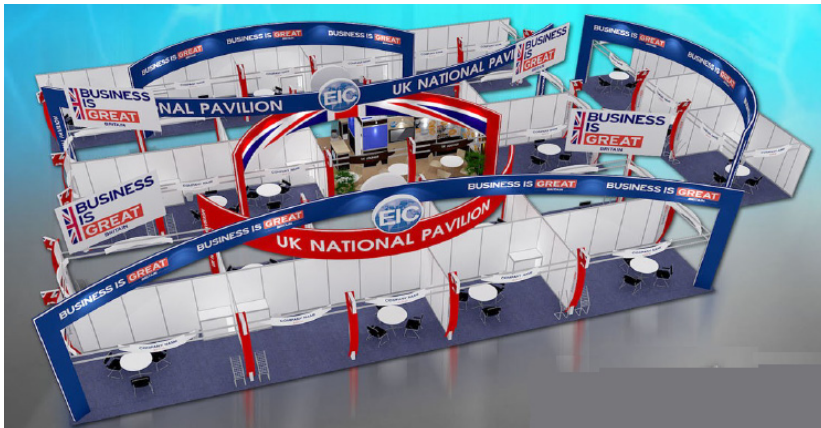


**KUALA LUMPUR CONVENTION CENTRE,
KUALA LUMPUR, MALAYSIA**

**TAP FUNDING CONFIRMED
£2,500 FOR ELIGIBLE
COMPANIES**

**The EIC is proud to be organising and managing the
UK Group at OGA taking place from 11-13 July 2017.**

23,414 visitors
in 2015



2,252 exhibitors
from
60 countries

16 international
pavilions

The OGA series is the region's number one oil and gas event, hosting exhibitors from the oil and gas industry worldwide. OGA 2017 will be yet another showcase of the latest technology, equipment and machinery in the fields of oil, gas and petrochemical engineering. It is a key event for exhibitors and trade visitors to meet, discuss and network.

Full benefits of participation

- Prime location for the UK Group at the show; innovative UK-branded stand design to draw visitors to the Group; your own specially designed and furnished stand within the UK Group; the use of a private Group Lounge, & networking opportunities
- Promotion of the Group through various publications/press releases; entry for each exhibitor in the Guide to UK Brochure
- Experienced organisation - dedicated project manager to assist prior to and onsite at the show; appointed expert freight partner and stand designer

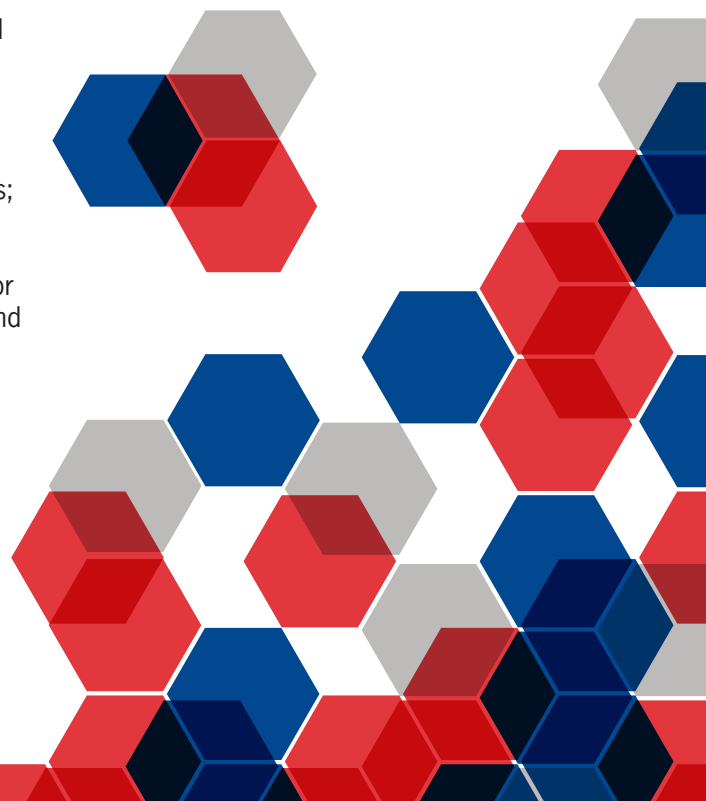
In partnership with:



Department for
International Trade

For further information
and to apply, contact:

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Breakdown of participation costs

There are various cost elements involved (all excluding VAT), as detailed below:

SPACE

The cost of space is **£410/sqm.**

FACILITIES CHARGE INCL. SHELL SCHEME

In addition to walls, carpeting and company/UK identification the shell scheme package will also provide power, lighting, display aids and furniture.

Facilities include stand cleaning, a UK Group refreshment area, a UK Group brochure, public relations, project management, organiser's costs, UK Group branding, hanging banners and lounge consumables.

The above will be charged at a rate of **£150/sqm.**

"FREE-BUILD" OPTION (LIMITED SPACE)

There is no free-build option available at this exhibition.

MANAGEMENT FEE

The EIC management fee for work undertaken in organising, administering and supporting the UK Group is:

Members of EIC – £725

Non-members of EIC – £975

CORNER FEE

There will be a £200 charge for each corner location.

SUB-EXHIBITORS' FEE

If you intend to have sub-exhibitors on your stand at OGA, a supplemental management fee of £150 per sub-exhibitor is applicable.

The provision of space, arrangements for design and construction of stands and the administration and co-ordination of the UK group are referred to in EIC's Terms and Conditions as the 'Services'.

WHY EXHIBIT AT OGA 2017

Malaysia has an estimated proven reserve of 4 billion barrels of oil and approximately 83 trillion cubic feet of natural gas, while it produces approximately 597,500 barrels a day of oil products. Malaysia is the second largest Oil & Gas producer in Southeast Asia, and the second largest exporter of natural gas in the world, after Qatar.

In the context of its domestic upstream activities which spans 101 Production Sharing Contracts (PSCs) and 6 Risk Sharing Contracts (RSCs), opportunity awaits to unlock reserves from these untapped fields. Under the RSCs, Malaysia envisions to unlock an estimated 0.6 billion boe spread across over 100 marginal fields, while the under-explored deep-water has a potential reserve of 7 billion boe, and 14 identified oilfields where Enhances Oil Recovery (EOR) has a potential 0.8 to 1 billion boe is compelling.

Malaysia has positioned itself strongly to support the needs of the oil & gas value chain domestically and regionally. This is largely in line with the country's aspirations to become a regional Oil & Gas hub.

(Sources: CIA, Petronas, MPRC)

BREAKDOWN OF SHELL SCHEME COSTS (EX VAT)

Stand size	9m ²	12m ²	15m ²
Costs			
Space @ £410/sqm	£3,690	£4,920	£6,150
Facilities Fee @ £150	£1,350	£1,800	£2,250
Management Fee @ £725 ⁱ	£725	£725	£725
Participation cost ⁽ⁱⁱⁱ⁾	£5,765	£7,445	£9,125

(i) add £250 for a non-member; (ii) add £150 for each sub-exhibitor and £200 for each corner Note: other stand sizes are available

We wish to participate in the UK group and confirm that we accept the Terms and Conditions issued by The EIC and the organiser's MES (available on request). **TAP funding confirmed for SMEs -£2,500 for eligible companies.**

Signature: _____

Name (in caps): _____ Date: _____

The Exhibitor warrants that the person submitting the Application Form is fully authorised to enter into the Contract on behalf of the Exhibitor.

1. UK COMPANY DETAILS

UK Company: _____ Member/non-member: _____

UK Address: _____

Contact name: _____ Position: _____

Email: _____ Website: _____

Tel (switchboard): _____ Tel (direct line): _____

Products/services: _____

Note: if you intend to have sub-exhibitors, please provide similar details for each sub-exhibitor.

2. SPACE RESERVATION (Please note that the minimum stand size is 9sqm.)

We wish to apply for the following space and shell scheme _____ m²

Our preferred stand numbers (in order of preference) are: 1. _____ 2. _____ 3. _____

3. MANAGEMENT FEE

EIC member – £725 (ex VAT); EIC non-member – £975 (ex VAT). The management fee is payable forthwith in any event.

4. PAYMENT (1) Payment of the management fee is due with the application and is a precondition of a valid booking. (2) On receipt of your booking, EIC will invoice for the balance of charges. Payment is due within 30 days of invoice. All costs and fees below are excluding VAT. NB Outstanding payments will result in your space being released.

Space costs – £410 per sqm: _____

Facilities charge (including Shell Scheme) – £150 per sqm: _____

Management fee – £725/£975 (due with application) _____

Sub-exhibitors – £150 per sub-exhibitor _____

Corner fee – £200 per corner _____

Total: _____

I enclose a cheque/bankers draft made payable to the Energy Industries Council for the sum of: _____

Note: Please contact EIC for account details if you wish to pay by bank transfer.

5. CREDIT CARD PAYMENT

If you wish to book by credit card, please supply details below. Upon transaction confirmation, EIC will send you a receipt.

Card number: _____ Card type: _____

Start date: _____ Expiry date: _____

Name on card: _____ Signature: _____

6. VAT

The management fee and all other charges will be inclusive of VAT when invoiced. A receipted invoice will be forwarded to you as acknowledgement of your payment.

7. TERMS AND CONDITIONS

EIC Terms and Conditions for Companies Participating in Exhibitions apply and have precedence in case of conflict. In addition this Application and the explanatory note issued by EIC and MES are deemed to be incorporated in and form part of this contract. The contract contains some limitations and exclusions of liability in favour of EIC, which are included so that we can keep the costs within reasonable bounds. The availability of the space and shell scheme applied for is not guaranteed. The contract will come into existence when (1) you and EIC have initially agreed the size of the space and shell scheme and (2) EIC has received payment of the Management Fee. Please note also that, in order to present a tidy appearance and give fair prominence to all exhibitors, (1) you may not embellish the identity panels of your stand by using unauthorised graphics etc, and no graphics outside or above the allocated stand space are permitted; and (2) EIC may, at its discretion, require you to reduce the volume or turn off your audio equipment.



“All very well organised - taking the hassle out of attending!”

Craig Brodey, Norbar Torque Tools Ltd

“An excellent show due to the quality of visitors & fellow exhibitors. We would highly recommend OGA as starting point for further development of the ASEAN region.”

**Richard Wanglin,
Promat BD**

“This was Colson X-Cel’s second event with the EIC & again the location & organisation was excellent!”

Mark Burrell, Colson X-Cel

“Once again an excellent organised show, EIC staff were first class, the lounge & facilities were very good. One of the best shows in which we have participated with the EIC. No hesitation in recommending to anyone, will use again for sure.”

**Simon Goddard,
GFSA**