



EIC Oil & Gas 2017

Business Opportunities In Indonesia

1 November • City Plaza P9 • Jakarta • Indonesia

PROMOTE YOUR GOODS OR SERVICES TO INDONESIAN OIL & GAS COMPANIES AND CONTRACTORS:

The EIC is delighted to announce a defining event for the energy industry in Indonesia. This event is co-hosted by SKK Migas and UK's Department of International Trade and will feature 25 industry experts sharing valuable insights to the opportunities available in Indonesia. It is an excellent opportunity for delegates to meet the right people all at one event – EIC Oil and Gas 2017.

The inaugural event will be held in Jakarta, hosting local and international oil companies together with contractors with a presence in Indonesia who will outline their supply chain requirements, underpin the conference programme and meet them at the one to one meetings.

The companies attending are seeking new technologies, cost saving innovations and expertise to improve how they operate and what they buy in order to give them a competitive edge and accelerate future projects.

EIC Oil & Gas 2017 is the place to be for any company wishing to present a new or innovative product and/ or showcase a successful service or technology with the view to working in Indonesia.

Benefits of Sponsoring

- Promote your company to a captivated audience for a fraction of the cost of sponsoring at mainstream, commercial conferences.
- First sight of the one-to-one appointment availability with key buyers
- Discounted buyer place for your purchasing department
- Every package includes 2 full delegate places and 2 places to the evening networking reception worth £200 each
- Logo and listing on website, "USP's" sent to speaker companies
- Event Catalogue Entry, including logo and contact details

Perfect Platform to promote your products and services

✓ 25 Speakers ✓ 25 Companies ✓ 200 Delegates ✓ 200 One to One Meetings

For more information, please contact:

dhena.doraisamy | +603 2725 3600 | dhena.doraisamy@the-eic.com





EIC Oil & Gas 2017

Business Opportunities In Indonesia

1 November • City Plaza P9 • Jakarta • Indonesia

Proposed Agenda(Rev 3)

08.00	Arrival and Registration of Delegates	
08.30	Opening Ceremony <ul style="list-style-type: none"><input type="checkbox"/> Welcome Remarks by Stuart Broadley, CEO EIC<input type="checkbox"/> British Ambassador To Indonesia, H. E. Moazzam Malik<input type="checkbox"/> Chairman SKK Migas, Amien Sunaryadi<input type="checkbox"/> Keynote Speech: Minister Energy & Mineral Resources, Ignasius Jonan, or Vice Minister Energy, Archandra Tahar	
10.00	Energy Projects Update <ul style="list-style-type: none"><input type="checkbox"/> EIC Head of Oil & Gas, Neil Golding<input type="checkbox"/> Head of BKPM, Bapak Thomas Lembong<input type="checkbox"/> Director-General of MIIGAS, Bapak Dr IGN Wiraatmadja<input type="checkbox"/> Deputy Head Supply Chain SKK MIGAS, Bapak Djoko Siswanto	
11.00	HALL A - KKKS (PSC Companies) Pertamina Hulu Energi PGN – Saka Energi BP ENI CNOOC	HALL C- EPCs Rekayasa Konsortium CSTS JGC Amec Forster Wheeler
12.30	Networking lunch served in delegate networking area	
13.30	ONE-TO-ONE APPOINTMENTS – HALL B ** One to One sessions to commence with speakers from earlier sessions.	
13.30	HALL A - KKKS Exxon Mobil Chevron Santos Medco Energi Genting Oil	HALL C – SHOWCASE UK TECHNOLOGY Sky-Futures EM&I DHL Logistics Veolia Tracerco
15.00	One-to-one Appointments – HALL B ** One to One sessions will involve ALL speakers	
16.00	Closing Networking Wrap Up & Closing by Stuart Broadley, CEO, EIC United Kingdom Drinks and lucky draw	
17.00	Networking Cocktail Session	
19.30	Ends	

For more information, please contact:

dhena.doraisamy | +603 2725 3600 | dhena.doraisamy@the-eic.com



Invited EIC Oil & Gas 2017 Speakers include:



We aim to secure the most relevant oil companies and contractors in Indonesia, plus other leading companies looking for UK expertise.

Sponsorship Opportunities:

No	Description	GBP £	Strategic Logo Placement	Event Booklet		Lanyard	Delegate Passes	Dinner with SKK & Pertamina	VIP Table @ Networking Event
				Advert	Write Up				
1	Platinum	TBA	✓	BCFC	2 pages		6	4	4
2	Gold	TBA	✓	FPFC	1 page		4	2	2
3	Reception/Registration Area	4,000	✓	1/2 Page			2	1	1
4	Lanyard & ID Tag	4,000	✓	1/2 Page		✓	2	1	1
5	Foyer/Lunch Area (14)	4,000	✓	1/2 Page			2	1	1
6	Mini Showcase Areas	2,000	✓				1	1	1
7	Event Brochure Adverts	2,000		1/2 Page					



P9 City Plaza Layout

For more information, please contact:

dhena.doraisamy | +603 2725 3600 | dhena.doraisamy@the-eic.com



APPLICATION



PLEASE COMPLETE ALL ASPECTS BELOW:

We wish to become a sponsor at EIC and confirm that we accept the Terms and Conditions issued by the EIC. Please raise an invoice to us for the amount of _____ which we agree to pay in 30 days.

Cancellation by the customer: 50% cancellation fee applies after **15th September 2017**. 100% cancellation fee applies after **10th October 2017**.

Signature : _____ Name : _____

Date : _____ Job Title : _____

Company Name _____

Invoice Address _____

Postcode _____ Telephone _____

Main Contact (if different from above) _____ Job Title _____

Email Address _____ Mobile _____

Please tick your requirements below. If you want to exhibit, please specify your preferred stand number here
All requests will be treated on a first come first served basis. _____

Sponsorship Opportunities:

Platinum Sponsor *Please enquire for details <input type="checkbox"/>	Gold Sponsor *Please enquire for details <input type="checkbox"/>	Lanyard Sponsor £ 4,000 <input type="checkbox"/>
Registration Area Sponsor £ 4,000 <input type="checkbox"/>	Foyer (Lunch Area) £ 4,000 <input type="checkbox"/>	Mini Showcase Area £ 2,000 <input type="checkbox"/>
Event Brochure Adverts £ 2,000 <input type="checkbox"/>		
Delegate Tickets are £ 199 for EIC Members and £ 299 for Non-Members.		

For more information, please contact:
dhena doraisamy | +603 2725 3600 | dhena.doraisamy@the-eic.com



EIC TERMS AND CONDITIONS FOR COMPANIES PARTICIPATING IN EIC CONNECT EVENTS

1. Limitation of liability

- 1.1 To enable the EIC to provide the Services to the exhibitor for the prices and fees charged, EIC excludes certain types of loss and limits its liability to the exhibitor. The exhibitor acknowledges that this clause 1 is an important inducement for EIC to enter into this contract with the exhibitor and that EIC would not enter into this contract without these limitations and exclusions.
- 1.2 EIC, its employees, agents and sub-contractors, shall not be liable in any event for any economic loss, loss of profits, revenue, goodwill or anticipated saving or for indirect, special, incidental or consequential loss or damage of the exhibitors or others, whether or not EIC was aware that such loss or damage may arise.
- 1.3 Except as provided in these terms and conditions EIC, its employees, agents or subcontractors shall not be liable, for any claim, costs, demand or liability whatsoever and howsoever arising out of or in connection herewith or the supply of any Services hereunder.
- 1.4 In no event shall EIC's aggregate liability to the exhibitor exceed the amount paid by the exhibitor to EIC for the Services.
- 1.5 The limitations and exclusions in this contract apply to liability under the law of contract, tort, negligence, breach of duty or under any other legal principle to the maximum extent permitted by law
- 1.6 EIC shall have no liability whatsoever or howsoever arising in respect of any claim of which it is not notified in writing prior to the first anniversary of this contract.

2. Indemnities and insurance

- 2.1 The exhibitor undertakes to indemnify EIC against all liabilities of whatsoever nature incurred by EIC towards the exhibition organiser and arising from the participation or agreement to participate in the exhibition by the exhibitor or its agents, including but not limited to any claim in respect of any accident, injury, loss or damage arising out of or in any way connected with any display of goods at this event or in any way howsoever.
- 2.2 Without limiting clause 2.1, the exhibitor specifically undertakes to indemnify and keep indemnified EIC against all costs, charges, expenses, claims or losses of any nature suffered by EIC as a result of (a) the exhibitor's failure to comply with its contract with EIC ; or (b) a breach of the exhibition organisers' terms, conditions, rules and regulations arising from the participation or agreement to participate of the exhibitor in the exhibition.
- 2.3 The exhibitor shall ensure that it has full insurance cover against accident, injury, loss or damage of any nature including for public and product liability. The exhibitor shall also comply with any requirements of the EIC, the exhibition organiser and any applicable law in this regard.

3. Set off

EIC may deduct from any sums due or which may become due to the exhibitor under this or any other contract with EIC, any sum which is due or which may become due to EIC from the exhibitor under this or any other contract.

4. Payment schedule

Full payment for space and stand construction costs due with contract on or before the deadline as stated on the application form.

5. Damage

Except for fair wear and tear, the exhibitor shall be liable up to the replacement value for any damage he causes to the shell scheme and stand construction and any other facilities provided by EIC.

6. Stand dressing and noise levels

The exhibitor may not embellish the identity panels of its stand by using unauthorised graphics etc, and no graphics outside or above the allocated stand space are permitted; and EIC may, at its discretion, require the exhibitor to reduce the volume or turn off its audio equipment.

7. Allocation of Mini Showcase Areas

Location of individual stands within the group including corner sites are allocated on a strictly first come first served basis. EIC reserves the right to move exhibitor locations should this become necessary in order to fit all size requests into the space available.

8. Variation

Charges related to the provision of space and stand construction may be adjusted by EIC in the light of actual costs and any increase shall be payable on request. Payment for any additional site services (eg group telephone, refreshments, lunches, publicity) must be made on receipt of invoice. In the event that the organiser changes the date, location or duration of the event, the exhibitor will continue to be bound to EIC unless and to the extent EIC is able to negotiate a refund of costs.

9. Failure to pay

If EIC has not received payment in full of any monies due by the deadline as stated on the application form, it reserves the right to charge interest on late payments. EIC may, at any time until an overdue payment is made, terminate the contract for breach on 7 (seven) days notice in writing. EIC will make reasonable efforts to let the forfeited space and will credit any amounts received against the sum due from the exhibitor.

10. Withdrawal (cancellation by the exhibitor)

- a) A confirmed booking shall only be deemed to be cancelled and, the Contract terminated, when the Company receives written notification of the cancellation from the Customer.
- b) Where the Customer cancels a booking, in addition to loss of the initial non-refundable deposit as stated on the application form the Customer shall pay to the Company the following:
 - (i) If the notice of cancellation is received after 15th June 2017 - 50% of the Fees;
 - (ii) If the notice of cancellation is received after 15th August 2017 - 100% of the Fees;

11. Cancellation of the event

If for any reason the event is cancelled before EIC has committed, or becomes committed to make, any expenditure, any monies collected for space and stand construction will be reimbursed. However, if cancellation of the event occurs after the EIC has committed or becomes committed to make any expenditure the exhibitor is liable to the EIC for all costs incurred on its behalf.

12. Allocation of space

Every reasonable care will be taken in the allocation of space to exhibitors to avoid inclusion of pillars and other obstructions. Exhibitors acknowledge that this will not be possible in respect of every event. EIC will make every effort to provide the size of stand requested but cannot guarantee in advance the hall, position, configuration of stand or total stand size. Exhibitors are responsible for ensuring that the space and shell scheme allocated to them, are adequate for their needs.

13. Unavoidable Adjustment to Space Requirements

It may become necessary for layout purposes to allocate a slightly larger or smaller area than that applied for: any increase will be restricted to the minimum essential but exhibitors will be liable for any consequent increase in space and stand construction costs. If the allocation is unsatisfactory to the exhibitor, it may withdraw, in which case clause 11 applies.

14. Publicity and printing

Exhibitors are advised to check the accuracy of translation in all publicity and sales material.

15. Assignment

This contract shall not be assigned or transferred in whole or in part by the exhibitor directly or indirectly without the prior written consent of EIC.

16. Termination

The exhibitor acknowledges that EIC may terminate this contract and claim a cancellation charge as under clause 11 if:

- a) exhibitor becomes insolvent or leaves EIC Membership; or
- b) exhibitor fails to remedy any breach of contract within a reasonable period of being requested in writing by EIC so to do

EIC may also terminate this contract for its convenience, in which case it will refund in full all sums paid by the exhibitor but shall have no other liability. However, in the case that the exhibition is cancelled by EIC because in EIC's reasonable opinion there is insufficient support, a reasonable deduction may be made to cover any sums payable by EIC to the organiser

17. Amendment, severability and waiver

This contract and these terms and conditions or any of them cannot be varied, suspended or added to without EIC's written consent. If this contract or these terms and conditions or any of them is judged by any competent court to be invalid or unenforceable, the remaining part or parts shall continue in full force and effect. Any neglect, forbearance or indulgence on the part of EIC relating to rights under this contract, the terms or conditions or any of them shall in no way be deemed a waiver, implied or otherwise, of such rights.

18. Force majeure

EIC shall not in any event be held responsible for or liable for failure to perform its obligations hereunder if such failure results from circumstances not under EIC's control.

19. Notices

Notices will be in writing and will for all purposes be deemed to have been fully given and received when actually received and they will be sent postage prepaid properly addressed to the parties at their respective addresses first above written in this contract or at such addresses for either party as may be specified by such party for such purpose, or by fax or by telex with receipt acknowledged by answer back.

20. Governing law and jurisdiction

The construction, validity and performance of this contract shall be governed by English law and the parties submit to the jurisdiction of the English Court

