

CALL FOR PAPERS

About EIC Connect Events

EIC Connect is the EIC's flagship series of events for UK indigenous SME's (small to medium sized enterprises) to discover the potential of supplying their goods or services into major overseas energy projects by meeting the operators and contractors locally, listening to their presentations and networking with their industry peers and forging new contacts from the local supply chain.



Established in the UK in 2002, this is a not-for-profit initiative of the EIC which, has attracted some 500 delegates each year since its launch in Abu Dhabi in 2011. Operators and contractors utilise this free platform to share their insight in to future market conditions, outline their procurement and local content requirements and meet delegates on a one to one basis to discover potential new vendors. This helps them to gain a better understanding of the local expertise and potential UK capability for the long term potential growth of their portfolios.

The event acts as a springboard for UK companies looking to set up locally in the region and encourages attendance from Emirati companies to seek out joint ventures and local partnerships.

Recognised by the UK-UAE Business Council, The Department for International Trade and Abu Dhabi National Oil Company, all of whom provide key representatives to help steer the Event Advisory Board, alongside individuals from BP, Shell, MASDAR and those from EIC members that have successfully set up in the UAE.

EIC Connect has become a noticeable winning formula in Abu Dhabi which we are naturally keen to grow for the benefit of the region as well as for the important hub that it provides for companies operating across the wider Middle East. Having the major oil companies take part is a significant component for updating smaller businesses on the future of the industry and helps to attract new solutions and investment to the region.

For more information, please visit www.the-eic.com/eicconnect

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Breakout Sessions (New Feature for 2017)

The EIC is looking for a selection of contractors, manufacturers, suppliers and service providers to present to the EIC Connect Oil & Gas audience which will include the event speaker companies on Tuesday 16th May 2017.

We invite companies that offer proven innovative solutions, products or technologies to submit a paper for consideration.

- As there are limited sessions available, only EIC Members that are exhibiting or sponsoring will be considered to ensure that each product or service is promoted at the event (although booking a stand or sponsoring does not necessarily guarantee a presentation slot)
- Only specific solutions that address major current market conditions, e.g. equipment that significantly reduces shutdown times or technological advances in sour gas extraction, enhanced oil recovery, etc. will be considered.

Please provide a max. A4 page synopsis to explain:-

- The features and benefits of the solution
- Proof of how it has been successfully introduced to market
- A brief summary of the positive impact on your own business and that of your customer(s)

Sessions will be allocated in order of relevance and in line with the final programme. Each presentation slot will be a max. of 10 minutes and should be delivered using PowerPoint. A PDF version will be included in the presentation links sent to delegates after the event.

Sample Audience

- Speakers from across the programme and other invited Oil Companies and EPC Contractors will be asked to attend these sessions as part of their itinerary. The majority of speakers are made up of:-
 - Heads of Procurement, Category Managers, Buyers, Project Managers
- Small to Medium Sized Businesses exhibiting or attending as delegates, made up of:-
 - Company Owners, C-Level
 - Business Development, Sales and Project Engineers
 - Post Graduates/ Under Graduates from surrounding universities

Please note

The presenting company will need to cover their own expenses. Each presenter will receive a discounted delegate place for 1,000 Dirhams which will include an exclusive invitation to the 'Ice Breaker' Evening Reception on Monday 15th May 2017.

All submissions will be automatically entered in to the EIC's Supply Chain Excellence Awards 2017 with the winner announced at the EIC's National Dinner on Thursday 12th October in London.

Please submit your entry by email to lauren.Zoryk@the-eic.com before Monday 23rd January in order to be considered.



All entrants will be notified within 14 days to confirm if your entry is being considered and the next steps.