

Delegates will have the opportunity to attend organised group meetings with key local players, as well as incorporating briefing meetings presented by qualified speakers with in-market experience and the opportunity to meet with local companies. Delegates will also join a networking reception at the British High Commissioner's residence in both markets.



O&G projects with CAPEX of US\$9.6bn (TT)



6+ billion barrels discovered to date (Guyana)



Significant opportunities for UK

Benefits of Participation

- 10 -12 pre-arranged meetings with key EPC contractors and operators
- Networking reception at the British Commissioner's residence
- Meet and network with relevant local companies, partners and agents
- In Country briefing: local content, Business environment & key challenges in market
- Market Intelligence report and insight from EIC Sector Analysts
- Travel, accommodation and Visa assistance
- Support from DIT and EIC's offices in UK, and the Americas
- Support from an experienced EIC Delegation Manager

Why Guyana and Trinidad & Tobago?

In a regional context, the Caribbean has now become the focus of oil and gas companies in their quest for new hydrocarbon resources.

New market opportunities

ExxonMobil Guyana has made 14 discoveries since 2015 and will begin producing up to 120,000 barrels of oil per day from the Liza Phase 1 development in early 2020. A second development phase at the Liza field was sanctioned in May 2019 and a third phase, targeting resources at the Payara field, has already been announced. Tullow Oil has just announced a major oil discovery in the Orinduik block in Guyana, raising expectations it will move to develop a field in the oil-rich South American country. The new tertiary opens the pathway for the emergence of a possible 10 billion barrel plus province, second only in its scale as a new emerging province this century to the Pre-Salt of Brazil. As the country is small, there is a strong need for expertise and experience from UK companies.













Established market with changing demands

Trinidad and Tobago has been involved in the petroleum sector for over one hundred years undertaking considerable oil and gas exploration activity on land and in shallow water with cumulative production totalling over three (3) billion barrels of oil. The country now looks to deep water opportunities in the basin, providing a new demand for the UK's supply chain technologies and expertise. BP, Shell, BHP and EOG have committed to investing in excess of US\$10Bn in the market over the next five (5) years. Shell, the major gas producer has approached the Government for extensions to their contracts and licenses cementing their long term future in T&T. The other major gas producers EOG and BHP have committed to exploration and development activities which will maintain production in the medium to long-term.

Draft Itinerary

The final programme will be tailored to suit delegates' requirements as closely as possible. Once your booking is confirmed you will be asked to advise of companies and individuals you would like to see included in the programme. It is the intention to organise structured group visits but with time free for delegates to make individual visits and follow-up.

Companies met on 2019 delegation

- | | | |
|--|--|--|
|  ATLANTIC LNG |  MASSY WOOD |  SBM OFFSHORE |
|  BP TT |  REPSOL |  TECHNIPFMC |
|  BHP |  SAIPEM |  TULLOW |
|  EXXONMOBIL |  SHELL |  WORLEY PARSONS |



"Fantastic trade mission that was organised & led by the EIC & supported by the High Commission. Access to senior leaders in the operators, supply chain & local government bodies resulted in great discussion & new connections" - **Petrofac**

Event Details

Date: 8 - 12 June 2020

Venue: Port of Spain, Trinidad
Georgetown, Guyana

Costs (Excl. VAT)

Early Bird rate

EIC Member Rate: £2,300
Non Member Rate: £2,450

Early Bird Deadline:

31st January 2020

Standard rate:

EIC member rate: £2,400
Non Member rate: £2,550

Booking

To book your place please complete the application form on the next page and return to:
pamela.nicholson@the-eic.com

If you would like further information, please get in touch with a member of the Overseas Events team:

E: overseasevents@the-eic.com

T: +44 (0)20 7091 8600

IMPORTANT: Please do not book any travel or accommodation until the delegation has been confirmed by the EIC.



**TRADE DELEGATION
GUYANA AND TRINIDAD & TOBAGO**

8 – 12 June 2020



Overseas Events

APPLICATION FORM

Please return the completed and signed application form to pamela.nicholson@the-eic.com

Delegate name: _____ Job title: _____

UK Company name: _____ UK Company reg no: _____

Application forms without UK registered company details will not be accepted.

UK Address: _____

Direct line: _____ Switchboard: _____

Mobile: _____ Email: _____

- a) I wish to participate in the delegation and will pay the total cost as shown below – **please tick relevant cost**
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.
- d) Is your business a “potential or developing exporter”? Yes No
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business “new to market” (not exported to this market in the last 12 months)? Yes No

PAYMENT

| RATE | EARLY BIRD (EXCL VAT) | REGULAR (EXCL VAT) |
|------------|---------------------------------|---------------------------------|
| EIC MEMBER | <input type="checkbox"/> £2,300 | <input type="checkbox"/> £2,400 |
| NON-MEMBER | <input type="checkbox"/> £2,450 | <input type="checkbox"/> £2,550 |

- Please send an invoice to the above contact
- I will send a cheque made payable to ‘Energy Industries Council’ covering the appropriate cost above.
- I wish to pay via credit card. *A member of the EIC Account Team will call you to make payment over the phone at a later date.*

As part of my participation in the event I understand that EIC will need to share my information, company information and any contacts in relation to the event with external partners, and I hereby give permission. I also understand that I may have to send details such a passport details to the EIC to be shared with 3rd parties, this will be kept on file until 1 month after the event.

Signature: _____

Name (in caps): _____ **Date:** _____

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in

Delivery Partner:



Supporting Partner:

