



Tuesday 22 nd November 2016			
08.30	Registration in Charter Suites > Refreshments in the Gallery & Exhibition Open		
09.00	EXHIBITION HALL : ONE 2 ONE APPOINTMENTS Opportunity for delegates to meet contacts from speaker programme and other key companies		
09.15	CONFERENCE ROOM: OPENING PLENARY (45 minutes) > Eddie O'Sullivan, welcome and introduction to Stuart Broadley, CEO, EIC > Government's message from The Rt Hon Greg Hands, Minister for International Trade > Keynote Speech from Professor Paul De Leeuw (Robert Gordon University) > Q & A		
10.15	<table border="0"> <tr> <td style="vertical-align: top;"> EXHIBITION: THEATRE 1 Pre-qualification process Requirements from Suppliers Future Opportunities Stephen Heath, Supply Chain Director Amec Foster Wheeler </td> <td style="vertical-align: top;"> EXHIBITION: THEATRE 2 Pre-qualification process Requirements from Suppliers Future Opportunities Thomas McGoldrick, Delivery Manager, Worley Parsons </td> </tr> </table>	EXHIBITION: THEATRE 1 Pre-qualification process Requirements from Suppliers Future Opportunities Stephen Heath, Supply Chain Director Amec Foster Wheeler	EXHIBITION: THEATRE 2 Pre-qualification process Requirements from Suppliers Future Opportunities Thomas McGoldrick, Delivery Manager, Worley Parsons
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10.45	Amec Foster Wheeler (REPEAT) WorleyParsons (REPEAT)		
11.00	CONFERENCE ROOM : UKCS OIL & GAS UPDATE (90 minutes) Maximising economic recovery in the basin , how to successfully collaborate to overcome the current situation, new ways of working, cost v. life of products, new operating environment > Bill Cattanach OBE, Oil & Gas Authority > Mark Richardson, North Sea Projects Group Manager, Apache North Sea > Raff Celentano, Special Projects and Strategy Manager, Global Energy Group > Russell Dandie, Global Supply Chain Manager, Premier Oil > Q & A		
12.30	Rolling Networking Lunch served in the Delegate Networking Area (1 hour)		
13.00	<table border="0"> <tr> <td style="vertical-align: top;"> SECTOR SPOTLIGHT: Decommissioning Update Chad Barnes, Upstream Sector Analyst, EIC </td> <td style="vertical-align: top;"> SECTOR SPOTLIGHT: Petrochemicals Update Dina Abieva Downstream Sector Analyst, EIC </td> </tr> </table>	SECTOR SPOTLIGHT: Decommissioning Update Chad Barnes, Upstream Sector Analyst, EIC	SECTOR SPOTLIGHT: Petrochemicals Update Dina Abieva Downstream Sector Analyst, EIC
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13.30	CONFERENCE ROOM : GLOBAL OIL & GAS UPDATE (90 minutes) > Iran: Neil Golding, Head of Oil & Gas, EIC > Iraq: Terry Willis, Director, Middle East, Africa & CIS, EIC > Brazil: Marcelo Bonniard, Category Manager Valves, Pipes and Industrial Equipment, Petrobras > China: Dr Zhang Shiyang, Engineer, Sinopec E&P Research Institute > Q & A		
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16.30	EXHIBITION HALL : NETWORKING HOUR Event closes at 5.30pm		
18.30	MAIN ENTRANCE : DRINKS RECEPTION & CONFERENCE HALL : NETWORKING DINNER		

Exhibition Presentations (Theatres 1 & 2)

- > Outline of each company's global procurement strategies
- > Upcoming requirements on projects in specific global markets (and any in UK)
- > Advice they can offer companies, such as local content policy, joint ventures
- > Supplemented by One 2 One Appointments with most speaker companies (on their alternate day)
- Presented twice to allow delegates to attend both parallel presentations.

Additional Sessions (Theatres 1 & 2)

- > EIC Global Project Updates (Upstream, Midstream, Downstream)
- > EIC Regional Updates (Americas, Asia Pacific, Middle East & Russia)
- > Supplier Registration – FPAL update and getting to know other vendor portals
- > EIC Member Testimonials – vital hints & tips on doing business in the global oil & gas industry

Conference Programme Theme: 'Thrive and Prosper in Challenging Times'

- > Operators and Contractors leading these panel sessions
- > Update on market conditions > Advice to SMEs
- > Q&A and meet speakers after session
- > **These sessions are not repeated**

Conference Chairman: Writer and Broadcaster, Mr. Eddie O'Sullivan

Wednesday 23 rd November 2016			
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10.30	Aramco Overseas (REPEAT) SBM Offshore (REPEAT)		
11.00	CONFERENCE ROOM : CONTRACTORS UPDATE (90 minutes) How do contractors split packages? What is their view on standardisation? How are they adapting to the new operating environment? > Contractor Activity Report: Neil Golding, Head of Oil & Gas, EIC Panellists: > Andy Cuniah, Manager of Procurement London Operations, Bechtel > Alex Haynes, Senior Vice President, Amec Foster Wheeler , > David Conneely, General Manager, Oil & Gas, SNC-Lavalin		
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13.30	Kuwait National Petroleum Company (Repeat) Lajos Erdelyi, Operational Manager, Hungarian Gas Storage Plc.		
14.00	CONFERENCE ROOM : GAS UPDATE (90 minutes) > FLNG & FSRU: Andrew Scutter, Midstream Sector Analyst, EIC > Arctic LNG: Steve Wildman, Project Development Director LNG, Siemens > Yamal LNG: Li Qiuzhe, Deputy General Manager McDermott Wuchuan Offshore Engineering Co Ltd > Q & A		
15.30	Networking & Refreshments in the Exhibition (30mins)		
16.30	Exhibition and Conference close		

