

Offshore Northern Seas (ONS) 2020

UK NATIONAL PAVILION

31 AUGUST – 3RD SEPTEMBER 2020



Engage with your stakeholders – from local politicians to global decision makers, and establish your position in the energy industry. ONS is the largest gathering of stakeholders, so use the opportunity to seek feedback and understand the views of those who support your business.

 **68,174 attendees**

 **98 Countries visited ONS**

 **1124 Exhibitors**

Benefits of Participation

- Prime location in Hall 5
- Enhanced promotion
- High visibility presence
- Catered group lounge
- Listing in UK group brochure
- A dedicated project manager
- Appointed UK freight partner & stand designer
- Networking opportunities
- Help to identify potential partners & customers
- High spec furnished stand within UK Pavilion

Shell Scheme Package

Back & side hard walls
Fascia name board
Lighting
Power outlet
Catered group lounge
Round table & 3 chairs
UK group branding
Lockable counter
Literature rack
Wastepaper basket
Listing in UK Group Brochure
Project management



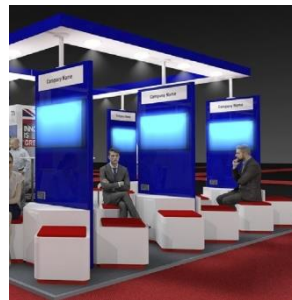
 **9sqm**
£8,595

 **12sqm**
£11,460

 **15sqm**
£14,325

Pod Package

Fascia name
Lighting
Power outlet
Catered group lounge
Presentation screen
UK group branding
Lockable counter
Listing in UK Group Brochure
Project management



Why ONS & Norway?

Despite the maturity of its North Sea and Norwegian Sea areas Norway is set to provide plenty of opportunities over the next six years. In 2019 the over USD\$10 billion first phase of the Johan Sverdrup project is expected onstream, with its over USD\$4 billion second phase due onstream in 2022. Over USD\$80 billion of CAPEX spend is expected between 2019 and 2025 in the oil and gas sector, of which 97% will be in upstream developments. The top 5 operators on the Norwegian Continental Shelf are currently Equinor, Aker BP, OMT, Shell and ConocoPhillips. EICDatastream is currently tracking 116 active and 72 future projects across all oil and gas sectors for Norway.

Current projects on the go include the recently sanctioned tie-backs of P1 and Duva to the Gjoa platform, the Bauge and Fenja fields to the Njord platform, plus Shell's USD\$3.5 billion subsea compression project Ormen Lange Phase 3, for which OneSubsea's concept of wet gas compression was recently chosen. With future standalone projects such as Wisting Central, Alta-Gohta and Hades/Iris in the pipeline, potential hub developments such as Noaka and Kristin South, continued exploration in the frontier Barents Sea area, and life extension projects on existing infrastructure (such as Njord Future, Snorre 2040 and Balder X) Norway has the potential to continue producing oil and gas out to 2050.

Event Details

Date: 31 August – 3rd September 2020

Venue: Stavanger, Norway

Costs (Excl. VAT)

Shell Scheme stand cost:

EIC Member Rate: £955 per sqm
Non-Member Rate: £990 per sqm

Pod Package

Charge per company: £4,800

Additional Costs:

Corner Charge: £300
Sub Exhibitor Fee: £150

Booking

To book your stand please complete the application form and return to:

pamela.nicholson@the-eic.com

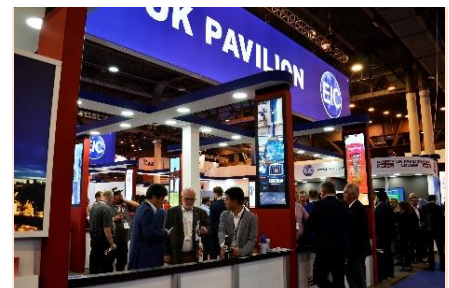
Space Allocation:

Space is allocated on a first come first served basis. Please note that space fills up very quickly.

Please get in touch with a member of the Overseas Events team:

E: OverseasEvents@the-eic.com

T: +44 (0)20 7091 8600



"Very well organised from start to finish - thank you to everyone at the EIC in making it run so smoothly."
Advanced Sensors, OTC 2019

APPLICATION FORM – ONS 2020

We wish to participate in the UK group and confirm that we accept the Terms and Conditions issued by the EIC. *Compulsory fields must be completed.

As part of my participation in the event I understand that EIC will need to share my information, company information and any contacts in relation to the event with external partners.

Signature:* _____

Name (in caps):* _____ Date:* _____

The Exhibitor warrants that the person submitting the Application Form is fully authorised to enter into the Contract on behalf of the Exhibitor.

1. UK COMPANY DETAILS (FORMS WITHOUT UK REGISTERED COMPANY DETAILS WILL NOT BE ACCEPTED)

UK company:* _____ Member/non-member:* _____

UK address:* _____

Contact name:* _____ Position:* _____

Email:* _____ Website: _____

Tel (switchboard):* _____ Tel (direct line):* _____

Products/services: _____

Note: if you intend to have sub-exhibitors, please provide similar details for each sub-exhibitor.

2. SPACE RESERVATION* (Please note that the minimum stand size is 9sqm.)

We wish to apply for the following space and shell scheme _____ sqm

Our preferred stand numbers (in order of preference) are: 1. _____ 2. _____ 3. _____

3. PAYMENT On receipt of your booking, EIC will invoice for the balance of charges. Payment is due within 30 days of invoice. All costs and fees below are excluding VAT. NB Outstanding payments will result in your space being released.

EIC Member (£955 per sqm)	£ _____
Non-Member cost per sqm (£990 per sqm)	£ _____
Corner charge (£300)	£ _____
Sub-exhibitor fee (£150 per sub-exhibitor)	£ _____
Pod £4,800	£ _____
	Total: £ _____

4. VAT

All charges will be inclusive of VAT when invoiced. A receipted invoice will be forwarded to you as acknowledgement of your payment.

PAYMENT IS REQUIRED BEFORE THE START OF THE SHOW. If the EIC has not received payment prior to the show start date we reserve the right to hold back exhibitor passes and access to your stand. Full payment will remain due and payable.

5. TERMS AND CONDITIONS

EIC Terms and conditions for companies participating in exhibitions apply and have precedence in case of conflict. The contract contains some limitations and exclusions of liability in favour of EIC, which are included so that we can keep the costs within reasonable bounds. The availability of the space and shell scheme applied for is not guaranteed. The contract will come into existence on acceptance of your signed Application Form. Please note also that, in order to present a tidy appearance and give fair prominence to all exhibitors, (1) you may not embellish the identity panels of your stand by using unauthorised graphics etc, and no graphics outside or above the allocated stand space are permitted; and (2) EIC may, at its discretion, require you to reduce the volume or turn off your audio equipment.