

The EIC Trade Delegation to Mozambique and South Africa

10-14 September 2018 Draft Programme



SUNDAY 9 SEPTEMBER			
	Delegates arrive in Maputo, Mozambique Individual transfers from airport to hotel Accommodation at Southern Sun Hotel Maputo	Av. da Marginal 4016, Maputo, 4354	
19:30 – 21:00	EIC Welcome Dinner at Evolve Restaurant (Southern Sun Hotel)	Av. da Marginal 4016, Maputo, 4354	
	MONDAY 10 SEPTEMBER		
08:00 - 09:30	Meeting with the High Commissioner		
	Overview of economic and political landscape; discussion of main legal aspects to have in mind when doing business in Mozambique/in sector.		
	High Commissioner		
	Head of DIT Trade Officer		
	 Economist, Barclays Bank Mozambique Lawyer, Sal e Caldeira Law firm 		
	Location: Hotel		
10:00 – 11:00	Meeting with Anadarko		
	Overview of project, status update and upcoming opportunities for UK companies.		
	Contracts and Procurement Manager, Anadarko		
	Location: Hotel		
11:30 – 12:30	Meeting with CCS JV (EPC Area 1)		
	Opportunities for companies in Supply Chain.		
	Country Manager, Chiyoda		
	Location: Hotel		
12:30 – 14:00	Lunch break		
14:00 – 15:00	Meeting with Mozambique Rovuma Venture		
	Overview of project, status update and upcoming opportunities for UK companies.		
	Managing Director, MRV		
	Location: Hotel		

15:30 – 16:30	Meeting with TECHNIPFMC (EPC Area 4)	
	Opportunities for companies in Supply Chain	
	 Mozambique engineering and operation manager, TechnipFMC 	
	Location: Hotel	
	TUESDAY 11 SEPTEMBER	
08:00 - 09:00	Meeting with ENH	
	Overview of company, sector and main projects; understand challenges of doing business in sector.	
	Executive Vice President for Exploration & Production, ENH	
	Location: Hotel	
09:30 – 10:30	Meeting with SASOL	
	Currently the only company extracting gas in Mozambique. Understand project, challenges and opportunities.	
	Senior Specialist: Local Content, SASOL	
	Location: Hotel	
11:00 – 12:00	Meeting with BHGE	
	Experience of working in Mozambique and advice for companies new to the market.	
	Business Development Manager, BHGE	
	Location: Hotel	
12:00 – 14:00	Lunch break	
14:00 – 15:00	Meeting with Wentworth	TBC
	Overview of company and main projects in Mozambique.	
	Country Manager, Wentworth Resources	
	Location: Hotel	
45.00 40.45		
15:00 – 16:45	Free time	
16:45 – 17:45	Meeting with Shell	
	Overview of company and GTL project.	
	Country Manager, Shell	
	Location: Hotel	
18:30 – 20:00	Networking Reception	Av. Mao Tse Tung 118,
	Networking reception at the British residence with key contacts from the O&G sector.	Maputo, Mozambique
	Dress code: business attire	
	Location: Residence	

WEDNESDAY 12 SEPTEMBER			
09:00 – 11:00	B2B Session (with CTA)		
	Meet the local SME's and present company/products and services. Please feel free to bring a roll up banner. Location: Hotel		
11:00 – 13:45	Free time and lunch		
14:00	Group Transfer to Airport Group Transfer to Southern Sun Waterfront		

	THURSDAY 13 SEPTEMBER	
08:30 - 09:30	Meeting with Turner & Townsend	
	Director	
	Location: Hotel	
09:40 – 10:40	Meeting with Chevron	
	Manager	
	Location: Hotel	
10:50 – 11:50	Meeting with Bigen	
	Head of Transport Rhulani Head of Energy	
	Location: Hotel	
12:00 – 13:00	Meeting with Saldanha Bay IDZ	
	Executive: Business Development	
	Location: Hotel	
13:00 - 14:30	Lunch break	
14:30 – 16:30	B2B Reception Network with local contacts. Please feel free to bring roll up banner.	
	Location: Hotel	
	FRIDAY 14 SEPTEMBER	
08:30 – 11:00	Briefing Session	
	Overview of UK work in South Africa; economic, political and commercial overview of country.	
	 Head of Cape Town - DIT South Africa British Chamber of Business in South Africa CEO, South African Oil & Gas Alliance (SAOGA) Partner / Director PWC Chief Research Officer Wesgro 	
44.00 (1.00	Location: Hotel	
11:00 – 11:30	Wash-up meeting	
	Location: Hotel	
11:30 -	End of programme – free time for follow up meetings	