

BRAZIL SHOWCASE
Offshore Construction & Maintenance
3 – 5 JUNE 2019



BENEFITS OF PARTICIPATION

This is the 7th edition of the UK & Brazil: Partners in Energy event, with the Objective to showcase UK capability in the energy industry, enabling companies to share expertise and consolidate strategic partnerships in the Brazilian energy market.

As part of the programme, UK companies in the delegations will have the opportunity to present their capability in a conference on the 04 June 2019 in Rio de Janeiro. In addition, DIT team will organise a three-day visiting programme with the major contractors in the country.

- ✓ A three-day visit programme with the major contractors in the country, one being the day of the event itself.
- ✓ A slot to make a presentation (aprox. 10 minutes) in in the selected workshop (related to your core activity/Trade Mission).
- ✓ Ideal opportunity to strengthen existing business relationships as well as build new ones and establish high level contacts with key players
- ✓ Opportunity to attend a networking reception on Monday 03rd June
- ✓ Have your company’s information featured in the event brochure that will be distributed at the event;
- ✓ Learn from others in the UK group. You will have contact with other UK companies and the mixture of experiences in the market is always enlightening
- ✓ Gain from the interaction with DIT, SDI, and EIC specialists based in Brazil, as they can offer you advice and market information
- ✓ The opportunity to display and distribute company literature and/or giveaways in a prime location at the event venue
- ✓ Opportunity to meet DIT specialists from neighbouring posts

WHY BRAZIL?

The recovery of oil prices, the announcement of Petrobras investments plan of more than R\$ 42 billion for the next four years, as well as the recent auctions and the forthcoming ones scheduled for this year are attracting new investments to the market. An example is Exxon, which recently returned to the market and currently holds stakes in 25 offshore projects. The Brazilian Government has been taking actions in order to improve the country’s business environment for the Oil & Gas sector. Brazil is reviewing its regulatory frameworks to attract more investments by relaxing its local content policy, reviewing and improving the natural gas regulatory framework, establishing an agenda of bidding rounds until 2021, eliminating the Petrobras’ exclusive rights to operate in the pre-salt area and renewing of special tax regime (REPETRO). Besides that, Petrobras’ divestment programme as well as the company’s strategy to work more closely with other oil operators is expected to generate more business. Petrobras estimates that it will complete US\$ 10 billion in divestitures during the first four months of 2019. The expectation is that by the end of the year, the amount raised from the sale of assets will reach up to US\$ 40 billion.

DRAFT ITINERARY, Offshore Construction and Maintenance programme

Monday	
AM	Briefing Session Presentations on doing business in Brazil, Petrobras Registration and case study
PM	DIT will organise 2 meetings with local IOCs and contractors to be selected (i.e. Petrobras, Shell, Equinor, SBM, Modec, Brasfels, Brasa, Ocyan, etc)
Evening	Networking Reception
Tuesday	
All Day	Conference UK & Brazil Partners in Energy
08:30 - 10:00	Plenary session
10:30 - 13:00	Workshops Presentations by UK companies in the mission (approx 10 min each)
14:00 - 17:00	Opportunity to attend the afternoon workshops (Oil and Gas and renewables)
Evening	Networking Drinks (tbc)
Wednesday	
09:00 - 17:00	DIT will organise 3-4 meetings with IOCs and contractors to be selected (i.e. Petrobras, Shell, Equinor, SBM, Modec, Brasfels, Brasa, Ocyan, etc)
Thursday & Friday	
No programme. Companies will be able to arrange their own meetings or ask for DIT support through the OMIS scheme.	

BOOK YOUR PLACE NOW FOR JUST £250.

LIMITED SPACES, DON'T MISS OUT!

BRAZIL SHOWCASE
Offshore Construction & Maintenance
3 – 5 JUNE 2019



Please return the completed and signed application form to lucia.durante@the-eic.com

Delegate name: _____ Job title: _____

UK Company name: _____ Company reg no: _____

UK Address: _____

Direct line: _____ Switchboard: _____

Mobile: _____ Email: _____

Application forms without UK registered company details will not be accepted.

- a) I wish to participate in the delegation and will pay the total cost as shown below.
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.

Standard Rate
£250

- Please send an invoice to the above contact
- I will send a cheque made payable to 'Energy Industries Council' covering the appropriate cost above.
(Alternatively, you can pay by bank transfer: Nat West plc – Sterling Account: 05501288; Sort Code: 60-15-33)
- I wish to pay via credit card:

Card number: _____

Start date: _____

Expiry date: _____

Name on card: _____

Signature: _____

- d) Is your business a "potential or developing exporter"? Yes No
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business "new to market" (not exported to this market in the last 12 months)? Yes No

Signature: _____

Name (in caps): _____ Date: _____

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in the application or otherwise having our written consent may result in your exclusion from the delegation without any right to a refund