

# TRADE DELEGATION

## ANGOLA

9 - 12 DECEMBER 2019



Overseas Events

Delegates will have the opportunity to attend organised group meetings with key local players, as well as incorporating briefing meetings presented by qualified speakers with in-market experience and the opportunity to meet with local companies. Delegates will also join the networking reception at the British Embassy.



60,000 Projects on DataStream



\$20 billion of investment 2018-23



Opportunities for the UK supply chain

### Benefits of Participation

- 10 -12 pre-arranged meetings with key EPC Contractors and Operators
- Networking Reception at the British Embassy
- Meet & Network with relevant local companies, partners & agents
- In country briefing: local content, business environment & key challenges in market
- Insight from EIC Sector Analysts
- Travel, Accommodation, & Visa assistance
- Support from DIT and EIC's offices in London & Dubai
- Support from an experienced EIC Delegation Manager

### Why Angola?

Angola is the second largest oil producing nation in the African continent with daily production rates of 1.67 MMbbl/d. The region also has an estimated 17,904.5 million cubic feet of natural gas production. Between 2014 and 2017 we saw a number of projects proposed for development put on hold. However, since 2018 the market in Angola has changed and the outlook is positive once again for companies looking to do business in the country.

Activities led by the major oil companies, including, Eni, Total and BP has seen several moves forward again and with capital investment of far in excess of \$20 billion over the next five-year period the opportunity for the supply chain is potentially sizable.

### Draft Itinerary

Group meetings will be organised with the assistance of DIT in Angola. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in Angola. The final programme will be tailored to suit delegates' requirements as closely as possible.

Once your booking is confirmed you will be asked to complete a Supplementary Data Form with the names of companies and individuals you would like to see included in the programme. It is the intention to organise structured group visits but with time free for delegates to make individual visits and follow-up

### Wishlist of Companies

- |                    |            |                |
|--------------------|------------|----------------|
| BP                 | CHEVRON    | ENI            |
| EXXONMOBIL         | SONANGOL   | TOTAL          |
| DYNAMIC INDUSTRIES | EDG ANGOLA | MCDERMOTT      |
| PETROMAR           | SAIPEM     | SBM OFFSHORE   |
| SUBSEA 7           | TECHNIPFMC | WORLEY PARSONS |

### Event Details

Date: 9 – 12 December  
Country: Luanda, Angola

### Costs (Excl. VAT)

#### Early Bird Rate

EIC Member Rate: £2,650  
Non-Member Rate: £2,800

**Early Bird Deadline: 28<sup>TH</sup> June**

#### Standard Rate:

EIC member rate: £2,750  
Non-Member rate: £2,900

### Booking

To book your stand please complete the application form and return to:

[Lucia.Durante@the-eic.com](mailto:Lucia.Durante@the-eic.com)

Please get in touch with a member of the Overseas Events team:

E: [OverseasEvents@the-eic.com](mailto:OverseasEvents@the-eic.com)

T: +44 (0)20 7091 8600

Please do not book any Travel or accommodation until the delegation has been confirmed by the EIC.

In partnership with:



Department for International Trade



"Fantastic trade mission that was organised & led by the EIC & supported by the High Commission. Access to senior leaders in the operators, supply chain & local government bodies resulted in great discussion & new connections" - **Petrofac**

## ANGOLA TRADE DELEGATION (9 – 13 DECEMBER 2019) APPLICATION FORM

Please return the completed and signed application form to [lucia.durante@the-eic.com](mailto:lucia.durante@the-eic.com)

Delegate Name: \_\_\_\_\_ Job Title: \_\_\_\_\_

UK Company Name: \_\_\_\_\_ Company reg. no: \_\_\_\_\_

UK Address: \_\_\_\_\_

Direct line: \_\_\_\_\_ Switchboard: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

### Application forms without UK registered company details will not be accepted.

- a) I wish to participate in the delegation and will pay the total cost as shown below.
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.

	Early bird	Regular
<b>EIC member</b>	£2,650 (+VAT)	£2,750 (+VAT)
<b>Non-member</b>	£2,800 (+VAT)	£2,900 (+VAT)

- Please send an invoice to the above contact
- I will send a cheque made payable to 'Energy Industries Council' covering the appropriate cost above.
- (Alternatively, you can pay by bank transfer: Nat West plc – Sterling Account: 05501288; Sort Code: 60-15-33)

I wish to pay via credit card:

Card number: \_\_\_\_\_

Start date: \_\_\_\_\_

Expiry date: \_\_\_\_\_

Name on card: \_\_\_\_\_

Signature: \_\_\_\_\_

- d) Is your business a "potential or developing exporter"? Yes No  
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business "new to market" (not exported to this market in the last 12 months)? Yes No

As part of my participation in the event I understand that EIC will need to share my information, company information and any contacts in relation to the event with external partners, and I hereby give permission. I also understand that I may have to send details such a passport details to the EIC to be shared with 3rd parties, this will be kept on file until 1 month after the event.

**Signature:** \_\_\_\_\_

**Name (in caps):** \_\_\_\_\_ **Date:** \_\_\_\_\_

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in