



RTR GmbH & Co. KG

**Sales Professional UK
Power Generation Industry
Renewable Energy Sector**

Who are we:

RTR GmbH & Co.KG, established in 1969, are a reputable supplier of high pressure, high temperature pipes, forgings and engineering fabrications. Our clients are leading companies in the power generation industry as well as major contractors, both UK and overseas. RTR's head office is based in Germany, with offices in the UK, Poland and Australia. Our UK business receiving in 2019, the highly acclaimed Queen's Award for Enterprise: International Trade.

What we need:

An experienced, motivated, flexible and results-driven **Sales Professional** based in our Gateshead office, to drive our exposure in the **UK renewable power generation market**

What you will bring:

- Sales experience in a business-to-business environment, preferably 5 years as a minimum
- Tenacity, resilience, customer focus, strong numeracy, attention to detail
- Communication and interpersonal skills, helping you achieve your targets
- An ability to challenge respectfully, constructively and effectively

What you will do:

- External sales, managing a UK wide territory
- Develop a strategic plan to protect, grow and acquire business
- Preparation of quotations and tenders
- Presentations to clients and sales negotiations
- Sourcing materials and supply chain negotiations, with potential for overseas travel
- Project management
- Commercial and technical customer service
- Work within a dedicated team, Including supportive senior management



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What you will have:

- A full UK driving licence
- High professional and personal standards
- Time management skills, with a healthy respect of deadlines and punctuality
- Desire to learn and improve on a daily basis

In return for your commitment and expertise you will get:

- A professional salary
- Potential annual bonus
- Company car
- 27 days paid holidays in addition to statutory holidays
- Private health plan
- Pension scheme
- Internal and external training

Please apply with a covering email/letter and your CV by **latest Friday 27th January** to trevorhearn@rtr.co.uk

