# TRADE DELEGATION

# Northeast USA







HOME EVENT DETAILS

MARKET INTELLIGENCE

BENEFITS

MEETING WISHLIST

COSTS

HOW TO BOOK Date: 12-16 May 2025

Location: Boston, USA

Join the Trade Delegation to Northeast, USA with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players as well as incorporating briefing meetings presented by qualified speakers with in-market experience and attend a networking reception.

#### **Programme**

Group meetings will be organised by EIC and AIA. These will include key players within the industry including representatives from both national and international developers as well as international contractors active in Northeast, USA. The final programme will be tailored to suit delegates' requirements as closely as possible.





## Market Intelligence

The USA offshore wind sector, particularly in the Northeast region, is emerging as a significant opportunity for the energy supply chain. With already 310 MW of operational capacity concentrated in New England and Mid-Atlantic states, major developments are underway, featuring nearly 38 GW in both active and future projects. Among these, global players like Ørsted are driving the expansion, with the developer planning 6.7GW across six projects. In addition to that, other operators in the sector's top 10 globally, such as Copenhagen Infrastructure Partners, TotalEnergies, Equinor, Ocean Winds and more are also making major investments in the area. CIP's Vineyard Wind is already operating as the offshore wind facility in the country, contributing up to 136MW from its planned 800MW to the grid.

With growing contract activity and an increase in power purchase agreements (PPAs), the region is ripe for supply chain participation across all stages — from feasibility to EPC. The potential continues to rise, with four of the top five U.S. states in offshore wind capacity located in the Northeast, including nearly 14GW off the coast of New York. Scheduled auctions from now to 2028, in addition to the ones already held in the past years, solidify the region as a hotspot for opportunities, offering diverse engagement across project phases.

**51** 

Offshore Wind Projects in the USA

US\$188bn

Total CAPEX

**59.2GW** 

Capacity





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# Benefits of participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing:
local content,
business environment
& key challenges in
market



Networking Reception with key players in market to widen your network



Support from EIC office in UK and Americas



Company profile in official delegation brochure distributed pre-event and during meetings





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### **Company Meetings - Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as developers and contractors as well as Governmental bodies.

Please see below the companies who we will be approaching for meetings:



We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.





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# Costs





(Excluding VAT)

#### **Early Bird Rate:**

Ends 16th December 2024

**EIC Member** 

£2,800

per person

Non Member

£3,050

per person

#### **Delegation package includes:**

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

#### **Standard Rate**

**EIC Member** 

£2,900

per person

Non Member

£3,150

per person

#### Not included:

- Flights
- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

#### How to Book

To secure your place, please complete your booking form and return to: internationaltrade@the-eic.com

# Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC

#### Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

#### **Chloe Gonzalez**

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**FX** Payment Partner

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